

BROKER BRUSH UP

April, 2022

Why Dental Should be a part of Every Benefits Package



Oral health isn't just about your mouth

Driving demand for quality dental insurance is the awareness and realization of the link between oral and physical health. Research conducted by the Surgeon General in the early 2000s established a connection between oral infections and serious medical problems such as diabetes, heart disease, stroke, low birth-weight and premature births.* In more recent years, links between oral health and social and economic well-being have come to light. According to the [American Dental Association \(ADA\) Health Policy Institute](#), one in four adults avoid smiling due to the condition of their mouth and teeth. One in five experience anxiety due to the condition of their mouth and teeth.



People with dental coverage take better care of their teeth

Those with dental benefits are more likely to go to the dentist, take their children to the dentist, receive restorative care and experience greater overall health, according to the [National Association of Dental Plans \(NADP\)](#). Research conducted by the ADA has revealed that cost is the number one reason adults without dental benefits do not visit the dentist.

Dental Plan Options From DentaQuest Companies

The DentaQuest family offers a variety of dental plans at affordable price points to fit the needs of individuals and families. With no open enrollment requirements, you can enroll your clients year-round.

If you need additional information on the plans that are available in your area, please [contact us](#).

Reminder - Broker Bonus Time

For each personal dental plan you sell with an enrollment date between 4/1/2022 and 6/30/2022, you will earn an extra bonus on top of your commission:

You Sell	You Earn
1 Policy	\$25
5 Policies	\$50
10 Policies	\$100
20 Policies	\$200
30 Policies	\$300
40 Policies	\$500
50 Policies	\$1,000

[Click here](#) to download all the details on the Q2 Broker Bonus!

Get Started!

Be sure to use your personalized URL - it's the easiest way to make sure you receive credit for your sale. Please [click here](#) if you need to request a personalized URL.

Not appointed? Please [click here](#) to get the appointment process started.

Individual Plan Rate Sheets

- [California Dental Network \(Available in CA\)](#)
- [Dental Care Plus \(Available in IN, KY, and OH\)](#)
 - [Ohio HMO](#) (for residents of Butler, Clermont, Hamilton and Warren counties)
 - [Ohio PPO](#) (for residents OUTSIDE of Butler, Clermont, Hamilton and Warren counties)
 - [Kentucky HMO](#) (for residents of Boone, Campbell, Kenton and Pendleton counties)
 - [Kentucky PPO](#) (for residents OUTSIDE of Boone, Campbell, Kenton and Pendleton counties)

- [Indiana PPO](#)
- **DentaQuest (Available in AZ, FL, GA, IN, IL, LA, MO, OH, PA, TN, TX, and VA)**
 - [Arizona](#)
 - [Florida](#)
 - [Georgia](#)
 - [Indiana](#)
 - [Illinois](#)
 - [Louisiana](#)
 - [Missouri](#)
 - [Ohio](#)
 - [Pennsylvania](#)
 - [Tennessee](#)
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QUESTIONS?

Please contact your Individual Product Broker Support Consultant at 877-508-9582 or email us at DQBrokerSalesSupport@DentaQuest.com.



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